

Head Business Development Oncology

Redbiotec based in the Zürich area is seeking for a business developer.

About Redbiotec AG: Redbiotec, a Swiss biotechnology company, develops **immunotherapies** against **herpes** and **cancer**. Our therapies are based on best-in-class proteins and microorganisms. Redbiotec AG was founded in 2006 as spin-off from the ETH Zürich and is located in the BIO-TECHNOPARK Schlieren-Zürich in Switzerland. For more information please visit www.redbiotec.ch.

Your role: Your main responsibilities will be to execute sales activities including licensing negotiations, closing of deals with target companies and to develop new markets. Business development activities will include collaboration and licensing agreements focusing on our oncology program. In your activities you can rely on an excellent scientific support by our scientists You will report directly to the CEO of Redbiotec.

As part of your travel activities you will participate and present at international conferences and congresses worldwide in order to communicate Redbiotec's products and technologies on the pharma market and in order to generate new sales leads and strengthen relationships with our existing customers.

Your qualifications:

- Scientific background/ education in virology, immunology, oncology or biotechnology
- Proven track record in deal making, including pharma licensing deals (please list deals and **your role/contribution** to the deal making process)
- Experienced in business development in Asia
- Excellent knowledge of pharma deal structures
- Track record in establishing partnering networks
- Excellent communication and presentation skills
- Entrepreneurial flair
- Fluent in English

Starting date upon arrangement.

Please send your application until **May 31 2018** by email to Ms. Kei Dohi (kei@redbiotec.ch).